

# 2016 JALKA EM KAMPAANIA

EURO 2016  
SOCCER  
TOURNAMENT  
CAMPAIGN

**OlyBet**

**Vatson**

# OlyBet - 2016 Jalka EM kampaania

Jalgpalli EM kampaania OlyBeti kihlveokontorile, mille eesmärgiks oli tõmmata maksimaalselt tähelepanu jalkafännide seas, olla aktiivselt pildis sotsiaalmeedias ning pakkuda kõneainet pressile.

## Kuidas viisime ellu?

Kampaania keskmeks olid Genka (Henry Körvits), Indrek Vaheoja ning Kristel Aaslaiu antud intrigeerivad kihlveolubadused, eesmärgiga pakkuda reklaamist sõltumatut kõneainet seltskonnas ning olla atraktiivseks jututeemaks pressile. Lisaks hoidsid kogu võistlusperioodi väitel jalkateemat kuumana staaride enda instagrammikontodel tehtud hetkel kuumade jalkakohtumiste teemalised postitused, mis olid ühdendatud kampaania maandumislehe ja bänneritega.

Instagrami kui kanali seadsime kampaania keskmesse sooviga kõnetada ka neid inimesi, kes arvutisse installeeritud reklamiblokeerimistarkvara tõttu bännereid ei näe.

## Tulemused ületasid ootusi

27 Instagrami postitust kogusid kokku enam kui 165 000 vaamatist ning hulgaliiselt tuliseid kommentaare. Staaride kihlveolubadustest tegid loo nii Kanal2 kui TV3, lisaks rohkelt pressikajastust raadiokanalis Sky Pluss ning suuremates portaalides. Head tulemused kajastusid ka spordisõprade suures huvis kihlveokontori pakkumise vastu: OlyBeti kodulehte külastas kampaaniaperiodil julgelt üle 100 000 unikaalse kasutaja.

# OlyBet - EURO 2016 Soccer Tournament Campaign

EURO 2016 Soccer Tournament Campaign of OlyBet main goal was to maximize the attention of soccer friends, in the same time to be active in social media and give media something to talk about.

## How we took it to action?

In the centre of the campaign were betting promises of celebrities Genka (Henry Körvits), Indrek Vaheoja and Kristel Aaslaid, which main intention was to give the press and social media something to talk about rather than be too dependent on advertising. In the same time the fuzz about EURO 2016 was held hot on their Instagram accounts with soccer related posts, which was all-together inter-linked with campaign web-site and banners.

We put Instagram as channel in the center of the communication so we would have a possibility to reach also those people who have blocked their internet banners with Adblock.

## Results were surprising

27 unique Instagram post of celebrities gathered more than 165 000 views and lots of comments. Betting promises of celebrities were reflected in Channel 2 and Channel 3 TV news, furthermore news found much press coverage in Sky Plus Radio and in biggest news portals. Good results were also reflected in interest towards OlyBet.

There where more than 100 000 unique users during the campaign period to the OlyBet site.



